

VOLUME 3 NEWSLETTER - 2015 - 2016

SEATECHNEWS



SEATECH SHIPPING & PROJECTS (INDIA) PVT. LTD.

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Committed to deliver

Dear Colleagues,

As 2016 dawns, I would like to wish you and your family all the very best in the coming year.

Reflecting on the past, eight years ago we had the vision to create a new kind of shipping firm, with a customer-first focus, entrepreneurial spirit, global perspective, and the ability to respond quickly to opportunities and challenges. Since then, there was no turn back for Seatech.

2015 was the year of transformation and accomplishment. Last year we expanded our engagements working with new Clients along with continuing to delight existing customers. We were able to execute all kinds of cargoes in different segments of shipping which took us a level up in building brand and intensifying business.

An extraordinary team with a relentless commitment to excellence made us proud winner of prestigious "Mala Award".

We look forward to continue rendering good work to experience exponential growth in Cargo and Logistics industry and carve a place for us in coming years.

The target in 2016 is to go international with office set ups in Dubai & Singapore for chartering and ship broking & expanding our horizons in cargo industry. With all your wishes and support we are sure to climb more peaks.

Christopher Phillips
Director

Seatech's New State-of-the-art office

Seatech Shipping & Projects has moved its Mumbai headquarters to a new, self owned much larger premises at 10th Floor, Antariksh Bldg, Andheri East. The 4,000 sq. ft office with a glorious look was inaugurated amidst applause and showers of blessings from all near and dear ones. The company organized a small get-together to mark the occasion, which was attended by a cross-section of representatives from the trade. Playing gracious hosts with pride were Mr Christopher Phillips and Mrs Hetal Phillips, the Directors of Seatech Shipping, who were well supported by its employees as well.

In a brief interaction with Exim India during the celebrations, Mr Christopher Phillips expressed his gratitude to all those were instrumental for elevation of the Headquarter premises from a mere 800 sq ft to a newly cherished 4000 sq ft one, thus providing an international look and feel for the Company, "We have established ourselves in the market, and have owners and clients regularly visiting us. There was a need, therefore, to present a new image," he said. He complimented the Seatech team for their efforts towards the growth of the company and facilitating the shift to the new premises.



The Past one-year highlights (elaboration)

Seatech Shipping has achieved many a milestone during the past year across executing all kinds of cargoes with project machinery / steel / bulk & bagged cargoes in different segments of shipping with, commercial bookings, port agency & logistics which has gone miles to step up the reputation and brand equity of Seatech among clients, ship owners/ ship operators, suppliers, associates, and employees. Here are the highlights:

2014-2015

Total Freight volume : 194018.14 frt.

Executed 79 projects – Chartering Broking

Executed 64 heavy lifts shipments

Port Agency : 57 vessels

Turnkey Projects

MV happy Buccaneer : 385mt shipment, Paradip – Sohar

On 17th June 2015, Seatech has executed yet another remarkable heavy cargo shipment from Port PARADIP to SOHAR. The equipment involved was a huge single piece Crane weighing 385 MT, with a dimension of 6.3 x 1,49 x 3,28 Mtrs. Putting the expertise and experience of Seatech crew into action, the Cargo was loaded on Vessel mV Happy Buccaneer with precise care and the shipment resulted into a great achievement and another feather on Seatech's cap.



Exclusive shipments executed for Jubail 2015

VESSEL NAME	POL	POD	CARGO	QTY	DATE
MV Han Zhang	Mundra	Jubail	Project cargo	350 CBM	15.04.15
MV Industrial Dart	Mundra	Jubail	Project cargo	Abt 1700 CBM Project	05-05.15
MV Industrial Dart	Mundra	Jubail	Project cargo	856 CBM Project	26.05.15
MV BSLE Vivy	Mundra	Jubail	650 CBM Projects cargo	1 x 104 MT - 7.75 x 6.55 x 3.75 H/L 1 x 77 MT - 7.28 x 6.55 x 3.11 H/L	02.07.15
MV Industrial Echo	Mundra	Jubail	2 nos Heat Recovery Eqpt	2 x 205 MT - 17.7 x 5.6 x 5.2 H/L	18.07.15
MV Atlantic Carrier	Mumbai	Jubail	Project cargo	750 CBM Project cargo	28.07.15

Industrial Echo : 2 nos Heat Recovery Eqpt, Mundra – Jubail

Seatech's flair for handling Turnkey Projects was once again exhibited when we undertook shipment of 2 Nos Heat Recovery Equipments each of 205 MT measuring 17.7 x 5.6 x 5.2 Mtrs at Mundra. The shipment is made through Vessel Industrial Echo to Jubail. Seatech's crew has put their soul and expertise together to establish their supremacy in break-bulk Cargo handling.



Cross Trade Shipments

- MV ROMANOS** - C/P DTD 23 DEC 14 – 33,000 MT BULK UREA, MESAIEED, QATAR TO MONGLA, BANGLADESH
- MV NORD TOKYO** - C/P DTD 27 DEC 14 – 15,750 MT BAGGED UREA, JUBAIL, SAUDI TO MONGLA, BANGLADESH
- MV COS BONNY** - C/P DTD 01 JAN 15 – 33,000 MT BAGGED UREA, MESAIEED, QATAR TO MONGLA, BANGLADESH
- MV GENCO BAY** - C/P DTD 06 JAN 15 – 33,000 MT BULK UREA, MESAIEED, QATAR TO MONGLA, BANGLADESH
- MV IVS SENTOSA** - C/P DTD 13 JAN 15 – 33,000 MT BULK UREA, MESAIEED, QATAR TO MONGLA, BANGLADESH
- MV COS FAIR** - C/P DTD 28 JAN 15 – 33,000 MT BAGGED UREA, MESAIEED, QATAR TO MONGLA, BANGLADESH

Chennai Break Bulk Exhibition - 2015

Seatch Shipping & Projects India Pvt Ltd participated in a break-bulk exhibition held in Chennai. This was attended to by a large number of prominent Customers, besides many notable personalities from the Industry. Public response too was encouraging. Our stall was a spot of attraction for all and participants in large numbers visited our stall. Seatech being a giant in Break-bulk Cargo handling, with a proven track record has excelled in the exhibition and demonstrated effectively to the visitors all about its operations and activities, which convinced them to a greater extent. We anticipate positive outcome of the exhibition by way of adding more and more of patronage to our clientele.



Seatech Completes 8 years

Seatech sails past 8 years of successful and eventful operations. Having sown its seed in the Shipping Industry in the year 2007, the growth was tremendously rapid. Today Seatech Shipping & Projects India Pvt Ltd stands a huge flourished tree with 10 active and effective branches across the country continue rendering stupendous services to its valued customers. Looking back to the past years, Seatech and its crew has every reason to be proud of. The number of prestigious orders executed, the challenging break-bulk/heavy lift cargos handled, various awards won and above all the appreciation and confidence of our valued customers are all inspiring factors for us to further enhance our sphere of activities. By virtue of its dedicated employees and with the support of its valued customers, Seatech is definite to prove on peak in the years to come, sharing a sizable percentage of India's export/import business.



MALA AWARDS

A Feather in the Cap

Seatech Shipping & Projects India Pvt Ltd. has been declared as the proud winner of the prestigious MALA award for the year 2014-15, an award for excellence in Maritime & Logistics Sector, adjusting us the best Shipping Agents for Breakbulk/Projects. This is a real honor and another feather to our cap, achieved amidst a number of stiff competitors. Seatech was in the fray and was continuously been nominated through past many years. However, this-year it has turned fruitful.

The joy of this achievement was rightly shared by Seatech amongst all its employees and a word of sincere thanks and gratitude was conveyed to all its valued customers who were instrumental for the above award.

To celebrate and felicitate the employees for their active role in the above achievement, a grand get-together was arranged by the management. Seatech wishes to march ahead in glory, adding much more of such feathers in its cap, with the support of the selfless services of its employees.



Training Programs – How they are helping

Technology, processes, business environment and demands of customers are changing rapidly and there is a constant need to reinvent and learn. It is imperative to change with the times, to stay relevant in a fast paced industry and to maintain an edge over our competitors. As a company we recognize that training is vital to get the best out of the people and add to their value. We conduct training programmes 2 -3 times a year to enhance their abilities and skills so that there is better efficiency and time management. We believe the more adept our people are in the changing nature of this industry, the more valuable they become and greater their sense of contribution. We live in an age of consistent change and we believe constant learning and up gradation the only solution.

Stress Teamwork Workshop - 2015



Team Seatech



Annual Get-together

Employees' well being happens to be Seatech Management's first ever thought. Keeping this in view, we have organized a lot of entertaining programs, get-together in the eve of X'Mas, celebrations on Award winning occasions, felicitating the employees on their special achievements, picnics in cherishment of employees' long dreams. These occasions revealed the affection of the management to the employees and the caring for them. These events witnessed the members' leadership quality and cultivated a feeling of togetherness and care & share attitude.

Christmas Day Celebrations - 2015





**Rangoli Competition
on Dipawali Day - 2015**



Dipawali Celebrations - 2015



A warm welcome to our new team members

As Seatech Continue spreading its wing all over India and recently at international level, quite few new faces had been inducted to our family in various locations as listed below. While we heartedly welcome them to our family, we sincerely hope that they too will join hands with others to our endeavor to achieve greater heights in years to come.



Dipawali Cooking Competition - 2015



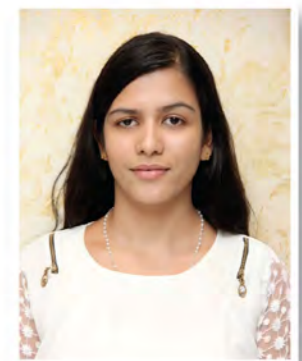
Independence Day Celebrations - 2015



Neha Shaikh
Asst. Manager Pricing / Post Fixture
Mumbai



Dharma Prabhu
Marketing Executive Bulk
Chennai



Manisha Rana
Office Admin /HR and Accounts
Mumbai



MV Hos Ridgewind

- Loading 110 MT Cranes / Turnkey Coastal Project
- Dahej / Mumbai
- January 2015



MV BSLE VIVY

- Loading 1065 cbm project cargoes with Max Heavy lift 147 Mt
- Port Agency
- Jubail Ali / Sohar
- October 2015

MV HAN ZHI

- Loading 2 x 91 MT Transformers
- Commercial Agency
- Ex Mumbai / Sohar
- February 2015



MV Atlantic

- Loading 85 x 162 x 140 MT Transformers
- Port Agency
- Ex Mumbai / Richards & Walvis Bay
- December 2015



MV Happy Buccaneer

- Loading 1 x 350 Mt Crane
- Commercial / Port Agency
- Paradip / Sohar
- June 2015

MV Industrial Dart

- Loading 2950 cbm project cargoes with Max Heavy lift 42.5 Mt
- Port Agency
- Mumbai / Mombassa
- July 2015

